

# AG-LAND FS, INC

[www.aglandfs.com](http://www.aglandfs.com)

INSIGHT

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## From the Manager's Desk

Floyd Heller

Happy New Year!!! I hope everyone had an enjoyable Holiday Season and I wish you the best in 2018! Thanks for your business this past year and we look forward to serving you in the new year.

Once again, we enjoyed another successful fall season at Ag-Land FS. A very good crop was harvested and even though it was a little later than last year Mother Nature cooperated and we were able to complete substantially all of our dry fertilizer and anhydrous applications. In adhering to the 4R Nutrient Management Plan it was good to see that anhydrous ammonia applications didn't start in earnest until November. Our LP volume has been on the rise this year from a wetter corn crop and a colder start to winter. GROWMARK patronage was down again this year so once again we are very focused on local earnings this fiscal year.

### Directors Elected

We held our 2017 Annual Meeting on November 20th and the following directors were elected for a three year term:

Randy Brim, Green Valley

Mike Hoeft, Delavan

Dan Jones, Mt. Pulaski

Mike Windish, Brimfield

Our board members are elected at-large by district: the Northern District is Peoria County, the Central District is Tazewell County, and the Southern District is Logan County. The term "at-large" means that members in all districts vote for every candidate. Ballots are mailed to all member-owners and returned via the U.S. Mail. Candidates are placed on the ballot by a nominating committee that is appointed by the Board President, currently Lynn Haseley. Our nominating committee members are as follows:

Northern District - Stuart Pille and Jeff Smith

Central District - Mark Schleder and Phil Schmidgal

Southern District - Jeff Elsas and Tom Alberts

The nominating committee meets every year and places candidate names on the ballot. Occasionally, we do have a contested election but most years, elections are uncontested. If you know of an individual looking to run for our board tell them to contact a nominating committee member. There are certain qualifications that must be met to be

on the board. It is the nominating committee's responsibility to review and qualify candidates to be placed on the ballot.

### **Employees/Directors Years of Service Milestones**

The following employees and directors achieved a years of service milestone as of the end of this calendar year.

#### **5 YEARS**

Ross Johnston	Tremont	Custom Applicator
Mike Krohe	Pekin	Ag Finance Mktg. Mgr.
Jeff Stahl	Monica	Custom Applicator

#### **10 YEARS**

Patrick Doubet	Williamsfield	Semi Driver
Jim Gibbs	Hanna City	LP Gas Salesman
Larry Gillam	Bartonville	Elevator Manager
Ed Lulay	Tremont	Energy Service Tech.
Kevin Ramp	Hanna City	Crop Specialist

#### **15 YEARS**

Andrew Dahmm	Mt. Pulaski	Plant Manager
Mike Hoeft	Delavan	Board Member

#### **20 YEARS**

Harold Bell	Williamsfield	Grain Operations
Jonie Connolly	Pekin	Staff Accountant
Kevin Lockart	Tremont	Energy Specialist

#### **25 YEARS**

Alisa Reinhart	Green Valley	Plant Secretary
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#### **30 YEARS**

Floyd Heller	Pekin	General Manager
Rick Holmes	New Holland	Board Member

#### **40 YEARS**

Tim Bennett	Lincoln	Seed Treater/Agronomy Op.
Gary Fields	New Holland	Sales Support

Please congratulate these individuals if you see them. It's nice to see such a long list as it makes my job easier and I am sure you as customers appreciate dealing with familiar faces year after year.